SELLERS CHECKLIST

From Offer to Closing for Sellers

Call or WhatsApp Irina: 416-846-8064



Reviewing offers

- [ ] Compare price, deposit, conditions and closing date
- [ ] Ask how competing offers are being handled
- [ ] Review your CMA before countering
- [ ] Check the offer's expiry time
- [ ] Do not share your reasons or deadline

After acceptance

- [ ] Hire your real estate lawyer
- [ ] Send the agreement to your lawyer
- [ ] Track condition deadlines
- [ ] Allow visits set out in the agreement
- [ ] Complete agreed repairs and keep receipts

Before closing

- [ ] Tell your lender you are paying out the mortgage
- [ ] Confirm any discharge penalty
- [ ] Book movers
- [ ] Arrange final utility readings
- [ ] Cancel insurance as of the closing date
- [ ] Sign with your lawyer

Closing day

- [ ] Leave the home in the agreed condition
- [ ] Leave inclusions in place
- [ ] Leave keys, remotes and manuals
- [ ] Confirm payment instructions by phone
- [ ] Set aside money for commission, HST and legal fees

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